



Q1 25/26 Conference Call

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thyssenkrupp AG | February 2026

Management summary Q1 25/26



Portfolio / ACES 2030

- **HQ**: Focus on execution towards a financial holding company
- **TKMS**: Successful spin-off (Oct-25) with sig. value creation for TKA shareholders
- **MX**: Preparation for capital market readiness ongoing
- **AT**: Core businesses defined and implemented; sale of Automation Engineering initiated (Nov-25)
- **SE**: Ongoing negotiations with Jindal; collective restructuring agreement with IG Metall concluded (Dec-25); term sheet on new HKM shareholder structure agreed (Feb-26)



Performance

- **Confirming start into FY 25/26** despite persistent challenging markets
- **Group outlook** for FY 25/26 **confirmed**
- Actual effects from **political framework** not yet tangible but with upside potential (e.g. CBAM and steel tariffs)
- **Restructuring effects** already visible throughout the group
- **SE improvement** also benefitting from lower cost base



Green Transformation

- **Uniper and Uhde** sign framework agreement on the use of **ammonia cracking technology**
- **DRI plant construction at SE** continues with full commitment
- **CDP** honors tkAG for transparency and climate protection for the **10th time** in a row



Financial overview Q1 25/26

Confirming start into the financial year while markets remain challenging

Sales (€ bn)

Q1: 7.2 (-8% YoY)

EBIT adj. (€ mn | margin)

Q1: 211 (+20 YoY) 2.9%

Net income (€ mn)

Q1: -334 (-301 YoY)

FCF bef. M&A (€ mn)

Q1: -1,500 (-1,479 YoY)

Net Cash (€ bn)

Dec-25: 3.2 (-1.6 YTD)

Highlights

- Performance management (APEX) with continuous effects
- Market-induced sales decline across the group more than offset in EBIT adj.
- Strong balance sheet with Net Cash despite typically seasonal Q1 pattern in NWC
- Workforce reduction well progressing (FTE down by -1.1k YTD)
- Upside potential going forward from political framework in Europe (e.g. regarding steel import quotas and tariffs)

Challenges

- Estimating future economic development remains challenging overall
- Ongoing weak demand and overwhelming macro uncertainties across most customer groups and regions
- Typical cash flow volatility in Q1, expected to reverse over the course of the fiscal year

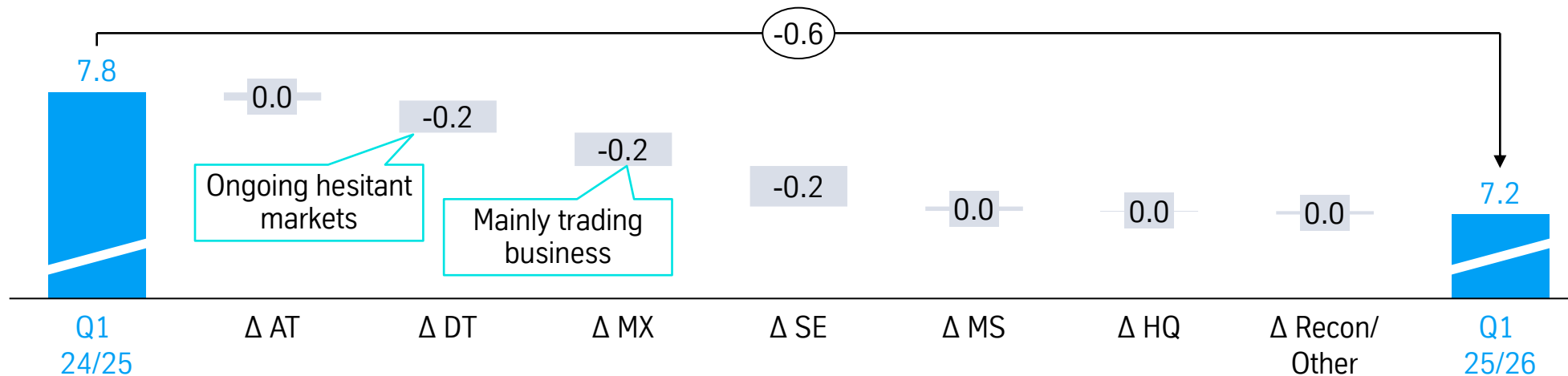


Q1 25/26 Sales and EBIT adj. development at a glance

Performance management in place: Increase in EBIT adj. despite market-induced sales drop of €0.6 bn

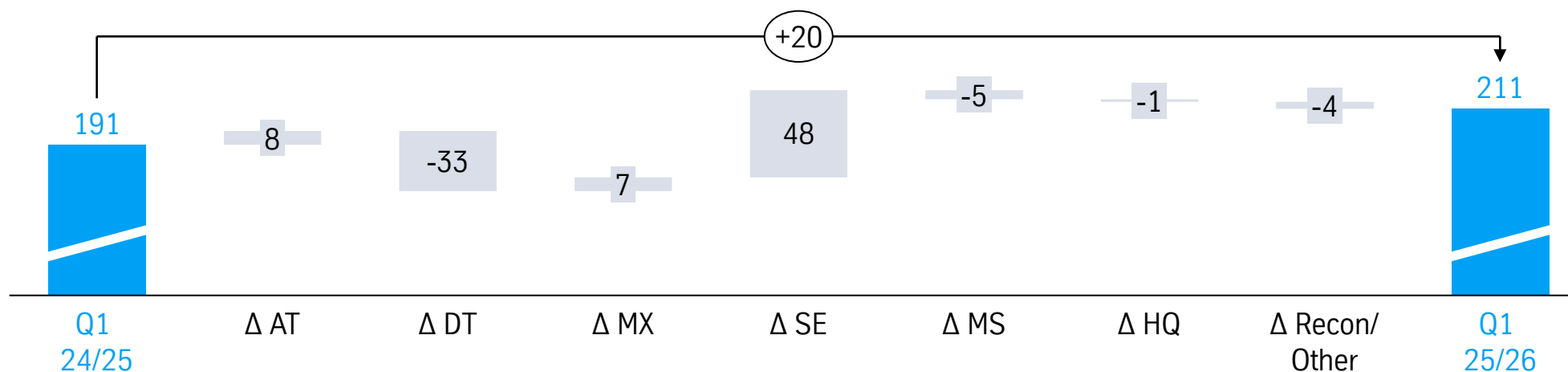
Sales

(€ bn)



EBIT adj.

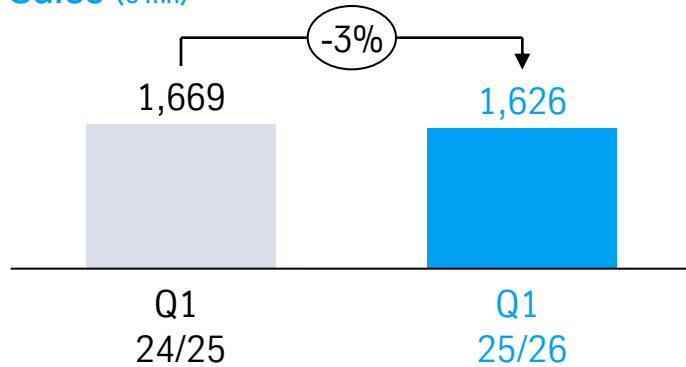
(€ mn)



Automotive Technology

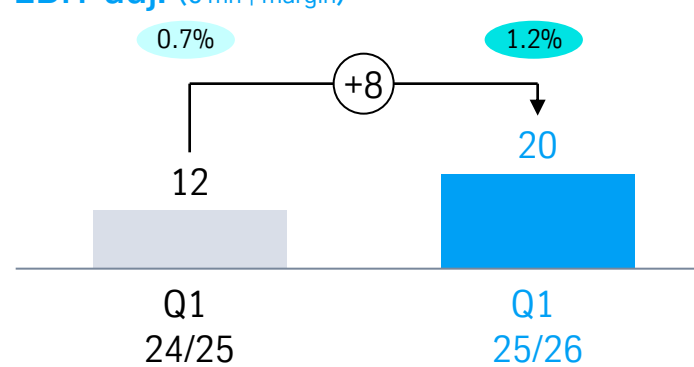
Performance increase in an ongoing tough market environment

Sales (€ mn)



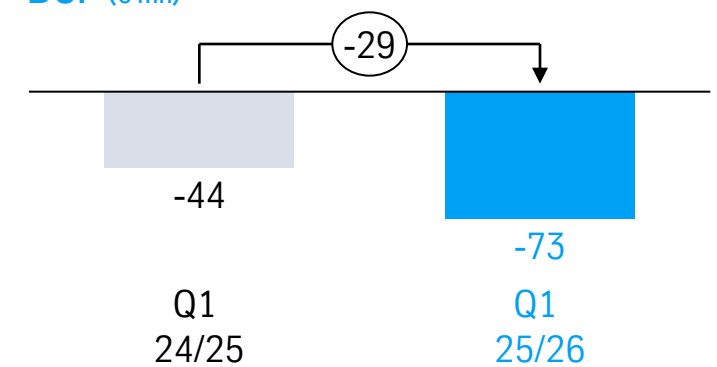
- FX adj. on PY level in an ongoing tough market environment with soft demand
- Growth in serial businesses (FX adj.) overshadowed by declines in project businesses and Springs & Stabilizers

EBIT adj. (€ mn | margin)



- Countermeasures such as volume compensations from customers, savings from restructuring and efficiency initiatives in place, incl. e.g. lower personnel expenses
- Sales decline and neg. FX effects thus more than offset

BCF (€ mn)



- Restructuring cash-outs and changes in NWC vs. lower invest

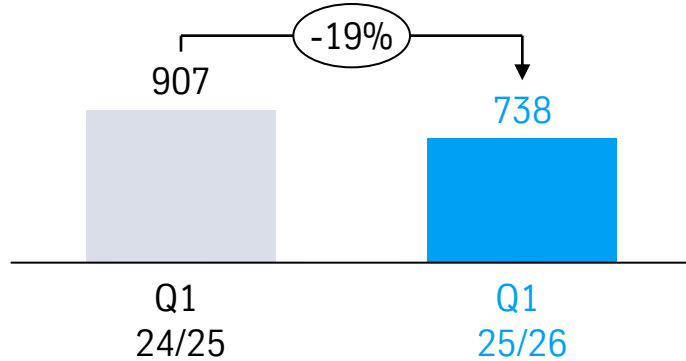
Note: Comment on Q1 25/26 YoY



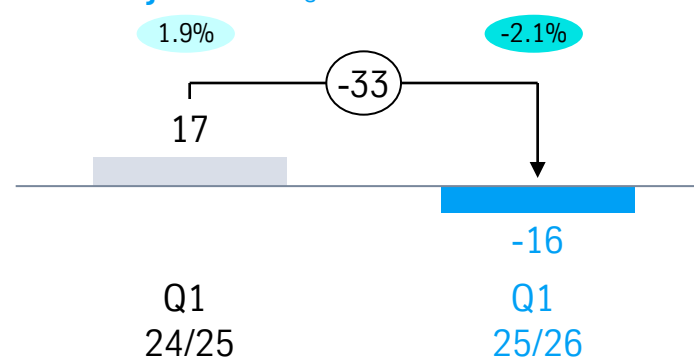
Decarbon Technologies

Ongoing hesitant market environment

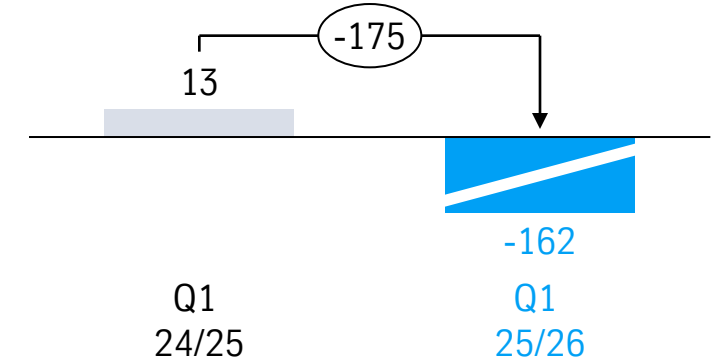
Sales (€ mn)



EBIT adj. (€ mn | margin)



BCF (€ mn)



- Ongoing hesitant market environment with project postponements at customers
- Consequently, both order intake and sales below PY (mainly in water electrolysis at tk nucera as well as at chemicals new-built business)

- Driven by lower sales and project-related additional costs at the cement business
- Support by performance measures and efficiency gains, e.g. from restructuring and purchase optimization

- Lower earnings as well as shift in project-related down-payments and changed cash profiles

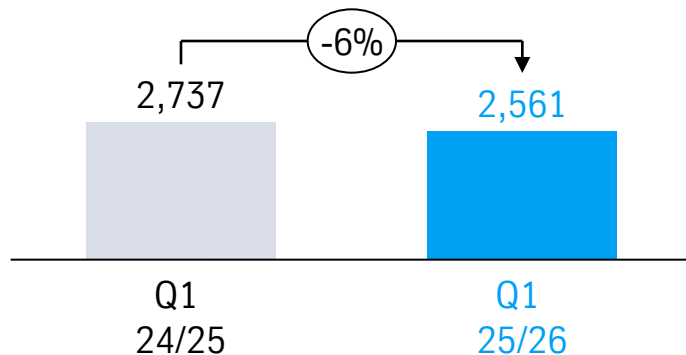
Note: Comment on Q1 25/26 YoY



Materials Services

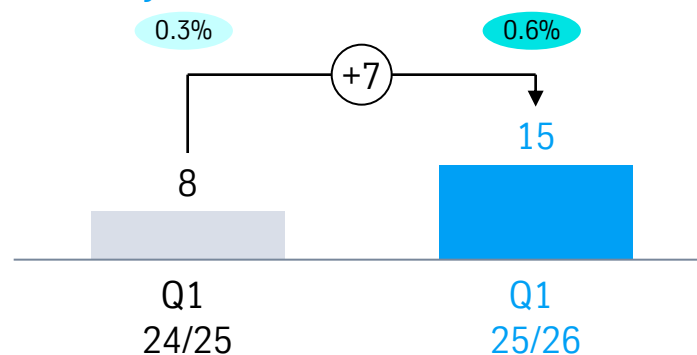
Earnings higher despite challenging market environment especially in Europe; growth in North America

Sales (€ mn)



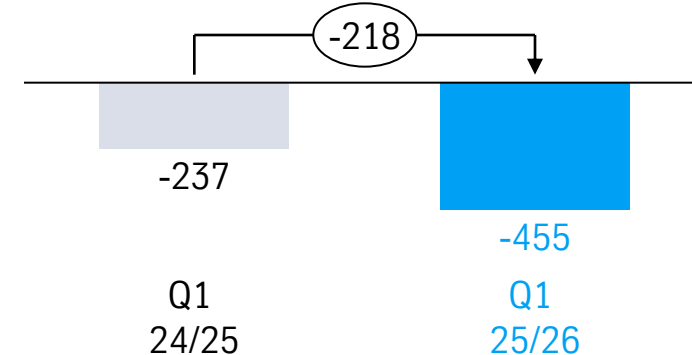
- Lower sales mainly impacted by direct-to-customer business
- Growth in distribution and processing businesses in North America
- Shipments significantly down YoY, mainly impacted by direct-to-customer business

EBIT adj. (€ mn | margin)



- Higher earnings in processing business, especially in North America, offset decline in distribution business in Europe
- Increase also supported by continued APEX cost-reduction and efficiency measures

BCF (€ mn)



- Higher NWC cash-outs, also impacted by higher price levels

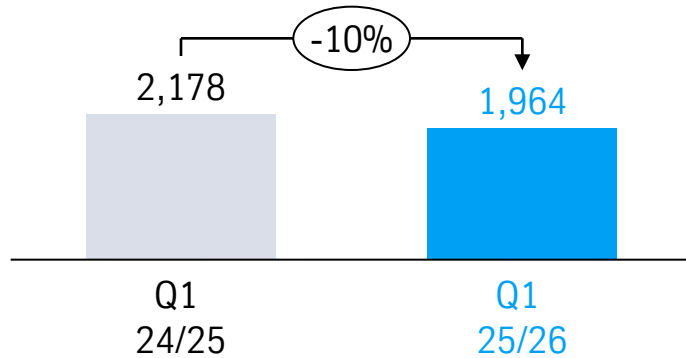
Note: Comment on Q1 25/26 YoY



Steel Europe

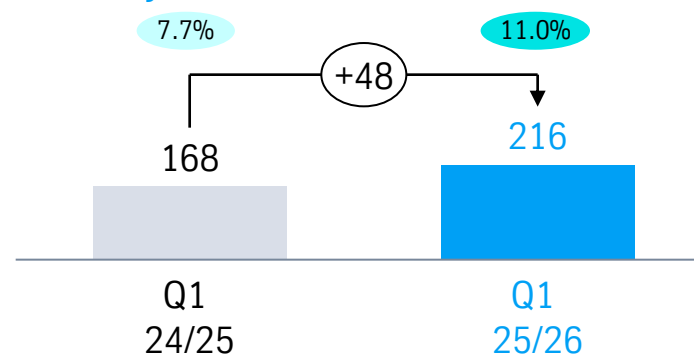
Solid earnings despite lower topline and ongoing weak markets

Sales (€ mn)



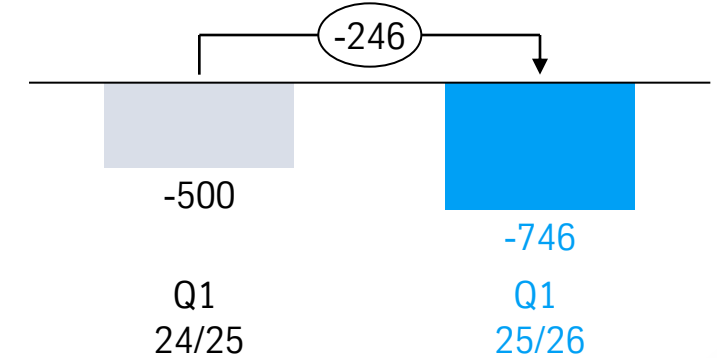
- Market headwinds from lower price levels and ongoing soft demand in main industries
- Shipments down by -4% YoY, with higher volumes from automotive customers and Steel service centers

EBIT adj. (€ mn | margin)



- Increase also on the back of more favorable raw materials prices

BCF (€ mn)



- Higher NWC cash-outs (mainly payables and receivables)

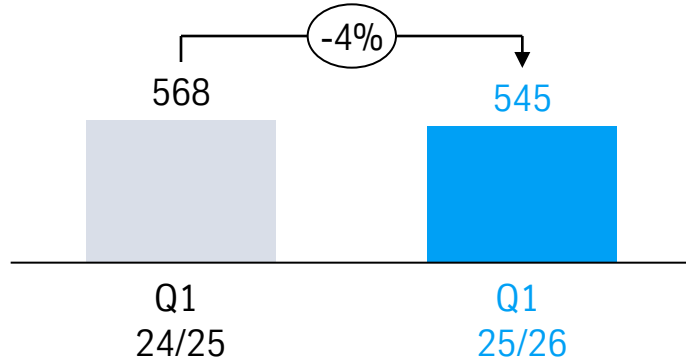
Note: Comment on Q1 25/26 YoY



Marine Systems

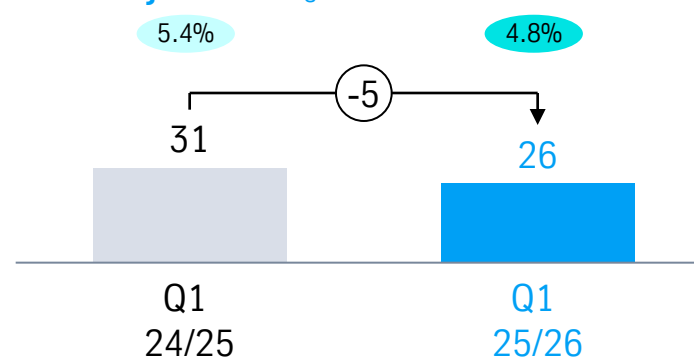
Record order backlog paving the way for future growth

Sales (€ mn)



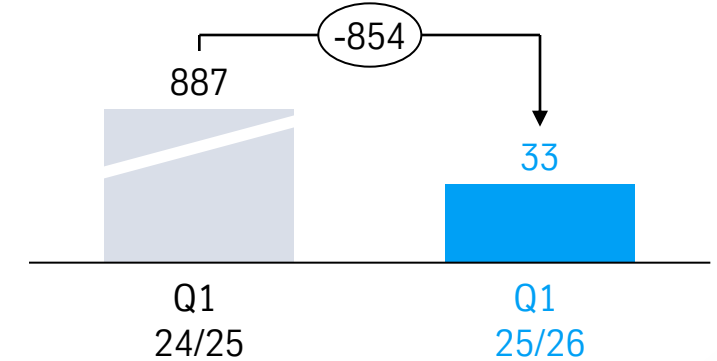
- Progress in execution of new construction business of Surface Vessels as well as in Marine electronics
- Record level order backlog of €18.7 bn, incl. recent new equipment orders in Marine Electronics for German Navy

EBIT adj. (€ mn | margin)



- Progress in Marine electronics
- Impacted by neg. effects due to spin-off related SG&A cost increase
- Higher selling expenses as well as R&D

BCF (€ mn)



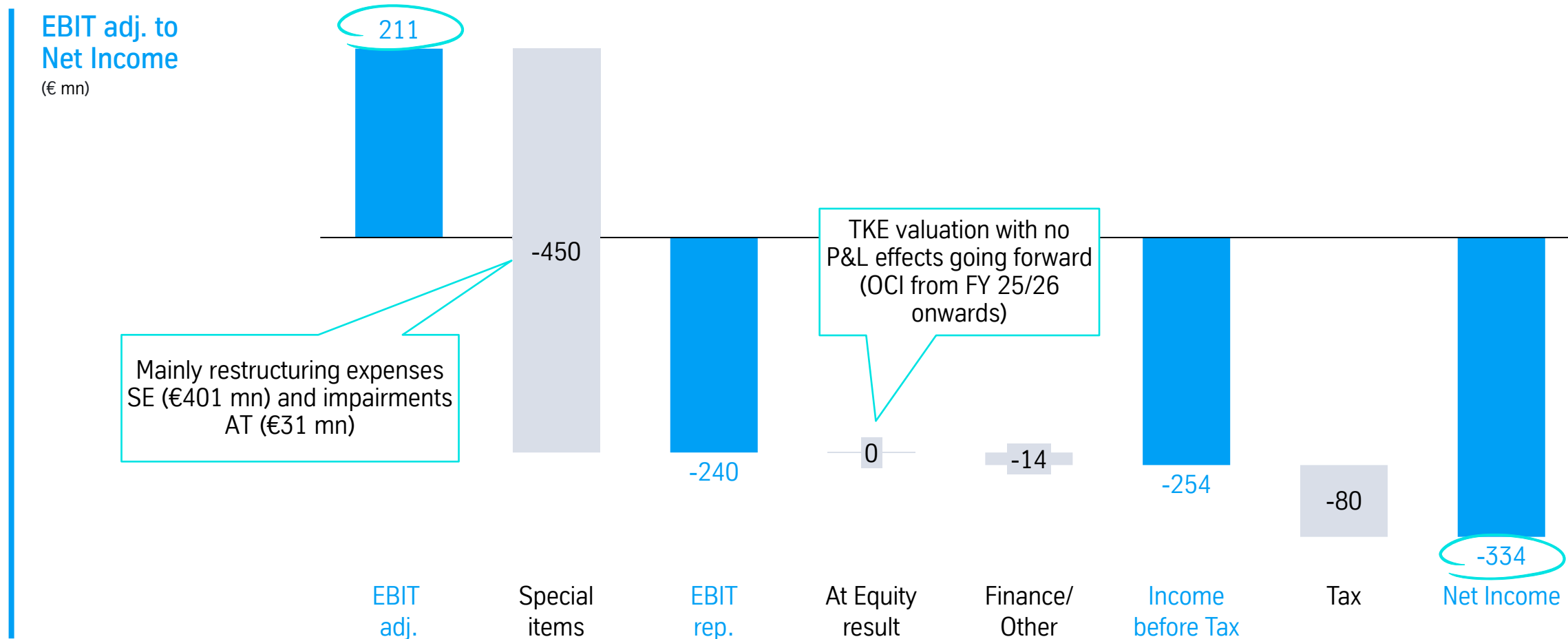
- Significant decrease due to large orders in PY (4 submarines for German navy)

Note: Comment on Q1 25/26 YoY



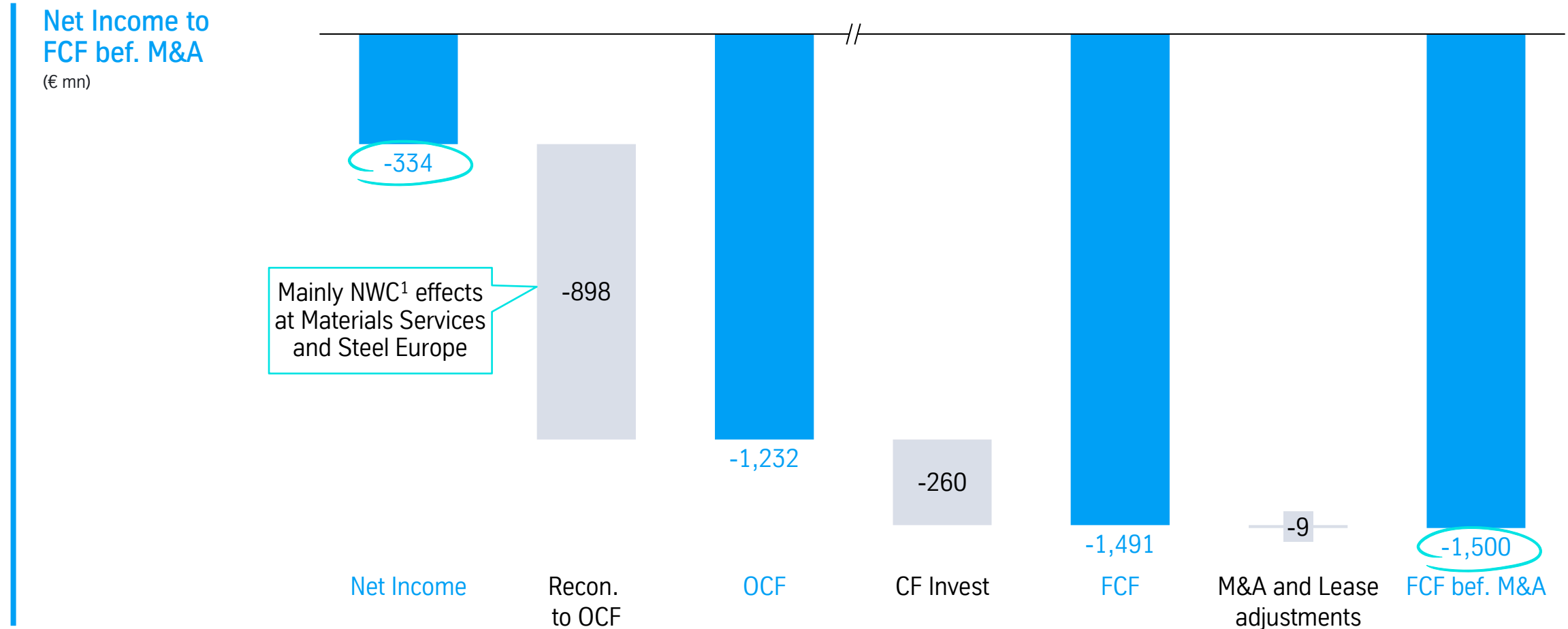
Q1 25/26 EBIT adj. to Net Income bridge

Expected restructuring expenses at Steel Europe driving Net Income



Q1 25/26 reconciliation to FCF bef. M&A

Typical NWC-driven cash flow pattern in Q1



1. Including following deltas: Inventories, trade payables, trade receivables, contract assets, contract liabilities



Outlook FY 25/26

Group guidance confirmed – Continued focus on performance and restructuring while markets remain uncertain

thyssenkrupp Group

Sales

-2% to +1%

FY 24/25: €32.8 bn

EBIT adj.

€500 to 900 mn

FY 24/25: €640 mn

FCF bef. M&A

€-600 to -300 mn

FY 24/25: €363 mn

Net Income

€-800 to -400 mn

FY 24/25: €532 mn

Incl. cash outflows
for restructuring of
approx. €-350 mn

Incl. restructuring
provisions
(mainly at SE)

thyssenkrupp segments



Sales

-7% to -4% [prev.: -5% to -2%]

FY 24/25: €7.0 bn

EBIT adj.

€225 to 325 mn

M&A effect
(signing of sale of
Automation Engineering)



Sales

-10% to -7% [prev.: -6% to -3%]

FY 24/25: €3.5 bn

EBIT adj.

€0 to 100 mn



Sales

+2% to +5% [prev.: +1% to +4%]

FY 24/25: €11.4 bn

EBIT adj.

€125 to 225 mn



Sales

-3% to 0% [prev.: 0% to +3%]

FY 24/25: €9.8 bn

EBIT adj.

€275 to 375 mn [prev.: €225 to 325 mn]



Sales

+2% to +5% [prev.: -1% to +2%]

FY 24/25: €2.2 bn

EBIT adj.

€100 to 150 mn



Strategic outlook – Years of execution ahead

Year of decisions successfully managed – setting the course for the future

Execution of ACES 2030: tkAG as financial holding company

Individual approach for each business to secure sustainable success

Leverage opportunities of the Green Transformation

Consequent growth investments and necessary restructuring



Q&A Session



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CEO



Dr. Axel Hamann
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