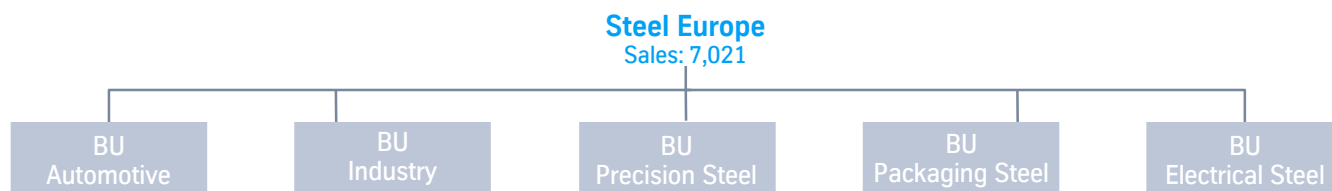


Overview



Products and services

Supplying high-quality steel products for innovative and demanding applications in a large number of powerful industries, especially the automotive industry. Customer-specific material solutions and services associated with the material steel round off our range of services:

- Hot strip
- Medium-wide strip
- Cold strip
- Coated products
- Electrical steel
- Tinplate

Key figures pro-forma¹ [€ mn]

	2018/19	2019/20
Sales	8,832	7,021
Adjusted EBITDA	528	-379
Adjusted EBITDA/t	56	(43)
EBIT	(59)	(2,492)
Adjusted EBIT	93	(832)
Adjusted EBIT (%)	1.1	(11.9)
Ø Capital Employed	5,238	5,203
BCF	11	(1,508)
Crude steel [kt]	11,286	9,859
Shipments [kt]	10,452	8,835

Competitors

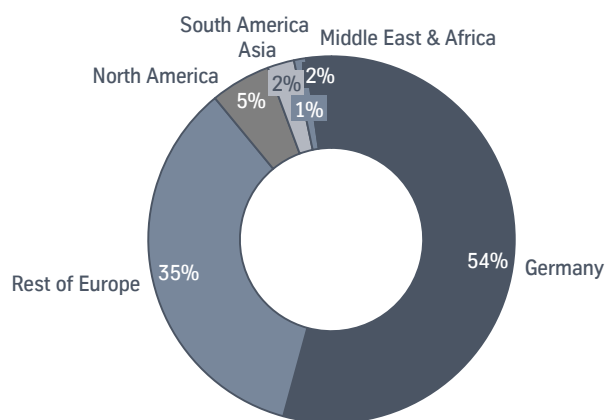
- ArcelorMittal Europe
- Salzgitter Strip Steel
- Tata Steel Europe
- voestalpine Steel Division

1. Adjusted with regard to new reporting structure as of October 01, 2020

Key strategic elements

- Strategy 20-30: strengthen competitiveness and downcycle resilience
 - leverage leading product and technology expertise, support customers particularly in mobility
 - focused portfolio of high value added products
 - further optimization of processes and product quality in downstream network
- Close proximity to customers and suppliers
- Reduction of CO₂-emissions / climate-neutral by 2050
- Financial target: Ø tkVA > 0 sustainable over the cycle

Shipments by region (fiscal year 2019/20)



Shipments by customer group (fiscal year 2019/20)

