

# Agenda

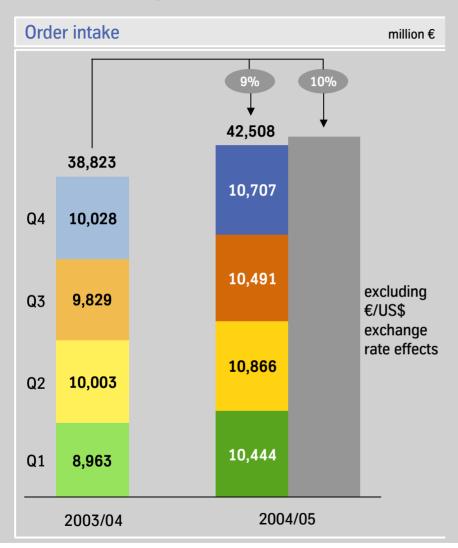
Financials Fiscal Year 2004/2005

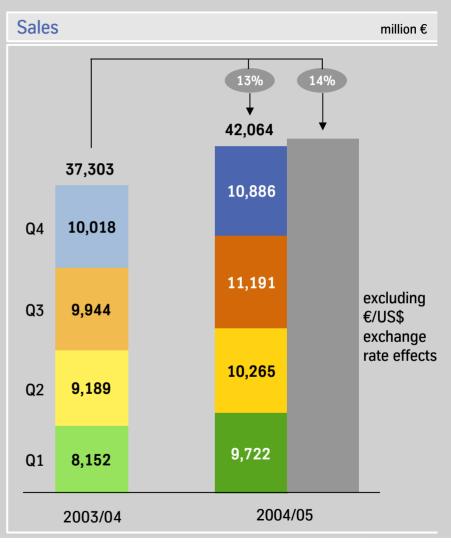
Appendix





## **Group in Figures (I)**

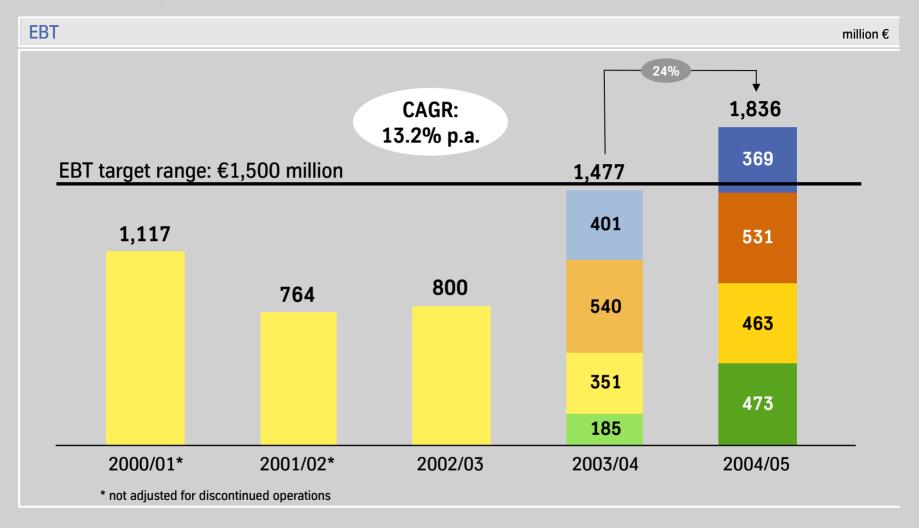








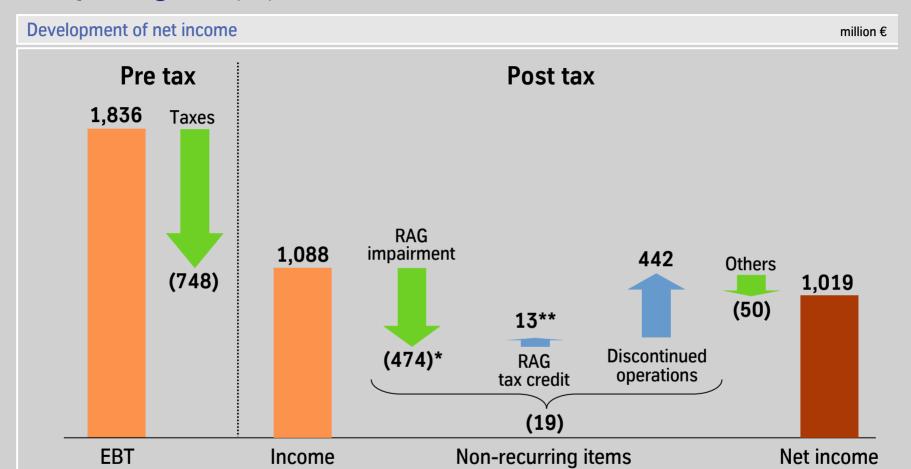
## **Group in Figures (II)**







## **Group in Figures (III)**



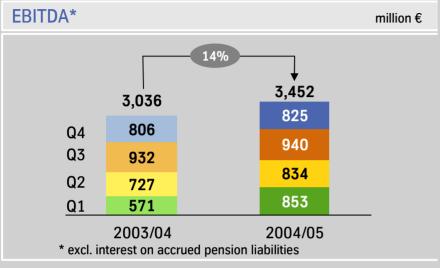
<sup>\*</sup> Impairment of RAG (€442 million); increase of accrual for asset retirement obligations stemming from former mining business (€32 million)

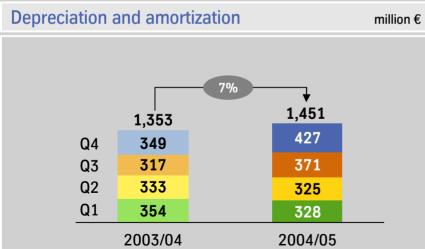
<sup>\*\*</sup> Tax credit on increase of accrual

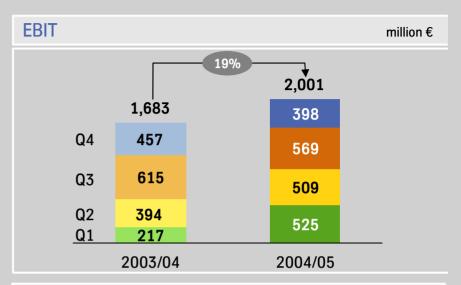


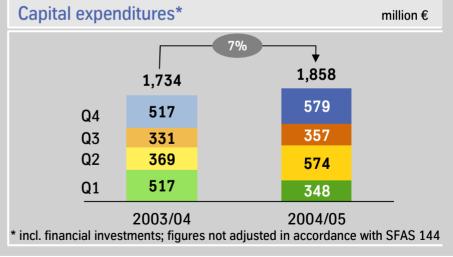


# **Group in Figures (IV)**





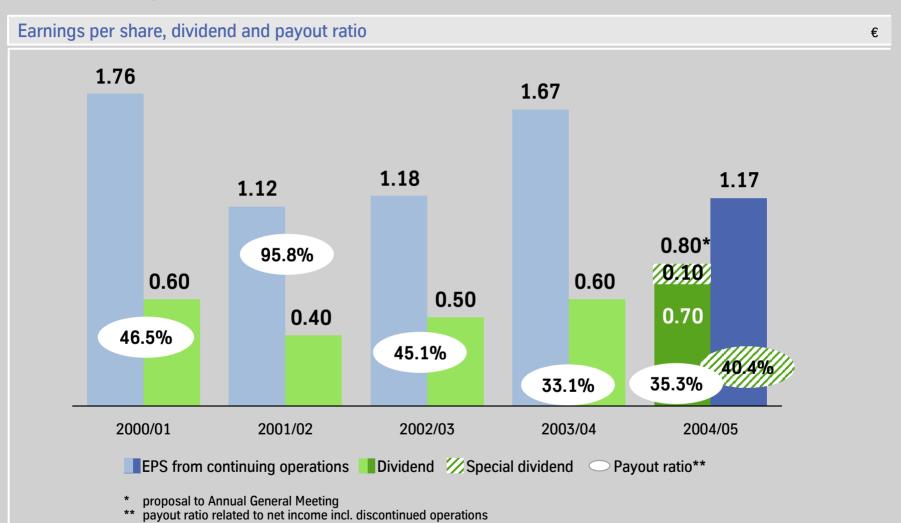








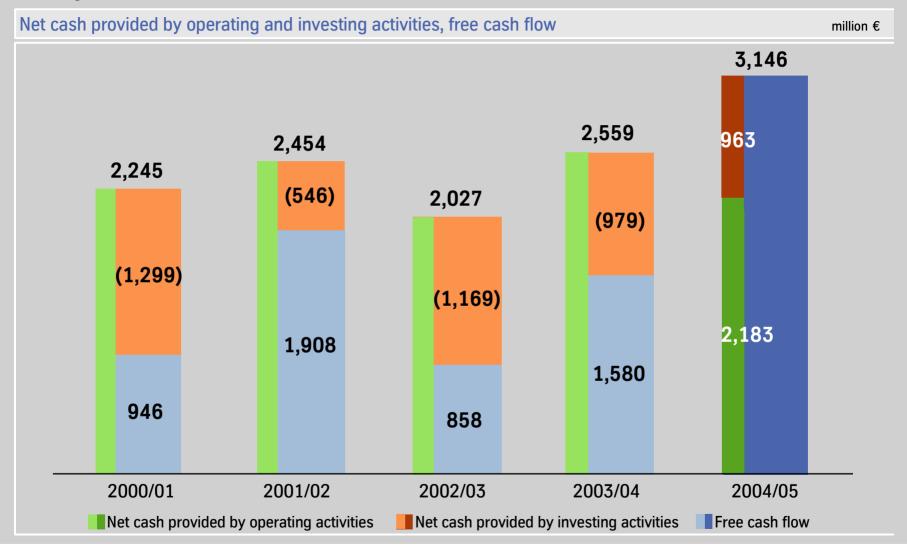
## **Group in Figures (V)**







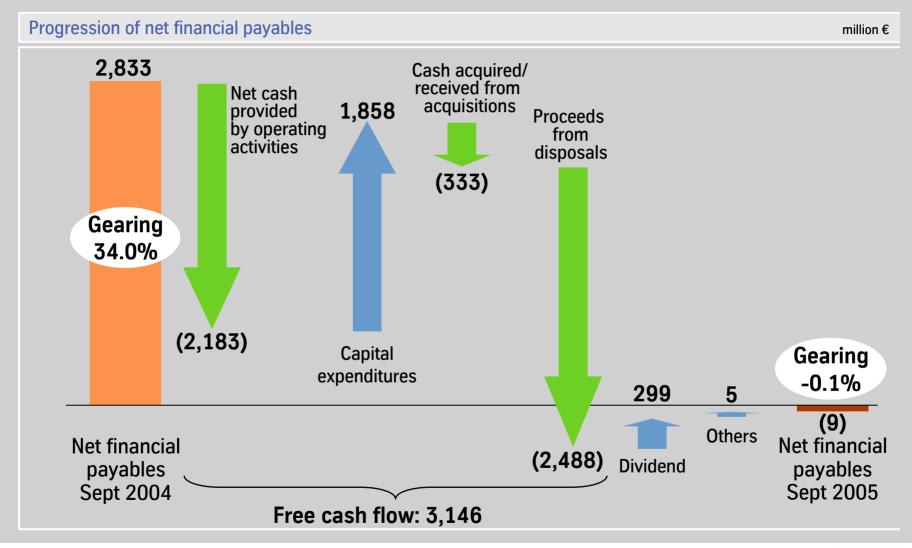
## **Group Overview – Cash Flow**







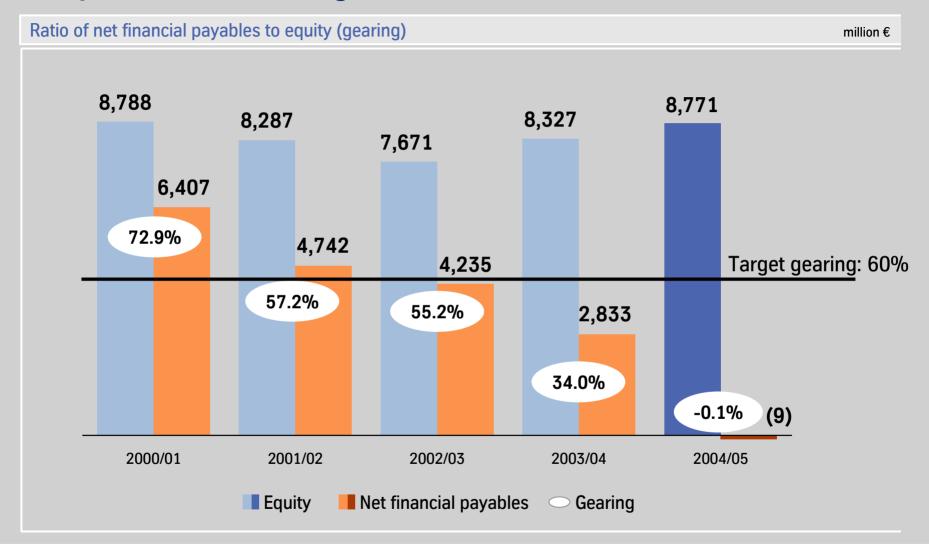
## **Group Overview – Balance Sheet**







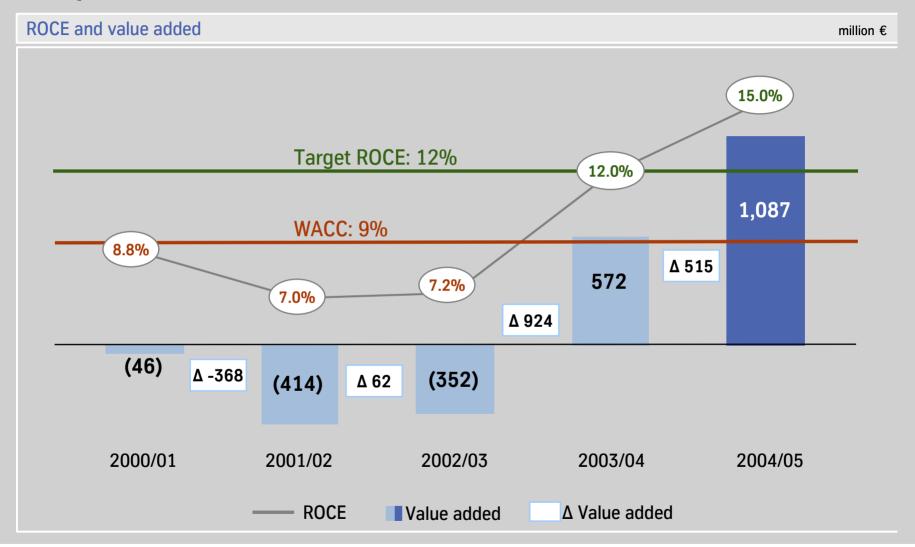
## **Group Overview – Gearing**







## **Group Overview – Value Indicators**







# **Segment Overview – Steel (I)**

### Steel

	Fiscal Year			
million €	2003/04	2004/05	Change	Change in %
Order intake  • Carbon Steel  • Stainless Steel  Sales  • Carbon Steel  • Stainless Steel	13,696	14,399	703	5.1
	8,839	8,791	-48	-0.5
	5,068	5,573	505	10.0
	13,151	14,752	1,601	12.2
	8,387	9,291	904	10.8
	4,990	5,568	578	11.6
EBITDA • Carbon Steel • Stainless Steel  EBIT • Carbon Steel • Stainless Steel	1,727	2,122	395	22.9
	1,217	1,625	408	33.5
	586	499	-87	-14.8
	996	1,370	374	37.6
	661	1,045	384	58.1
	433	339	-94	-21.7
EBT • Carbon Steel • Stainless Steel	916	1,302	386	42.1
	608	1,002	394	64.8
	385	282	-103	-26.8

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Capital emplo	-	8,685	8,804	119	1.4
ROCE*	%	12.6	16.0	3.4%-p.	27.0
EVA*	€m	226	526	300	+
Capex	€m	729	753	24	3.3
Deprec./ amort. (D/A)	€m	731	752	21	2.9
Free cash flow (FCF)	€m	794	555	-239	-30.1

<sup>\*</sup> incl. discontinued operations





## **Segment Overview – Steel (II)**

#### Steel

	Fiscal Year			
	2003/04	2004/05	Change	Change in %
Crude steel output* (1,000 tons)	16,701	16,467	-234	-1.4
Carbon Steel	13,978	13,826	-152	-1.1
Stainless Steel	2,723	2,641	-82	-3.0
Shipments (1,000 tons)  Carbon Steel total  Carbon Steel CRC**  Carbon Steel HRC***  Stainless total  Stainless cold-rolled	12,730 7,272 4,549 2,519 1,742	11,766 6,792 4,238 2,239 1,578	-964 -480 -311 -280 -164	-7.6 -6.6 -6.8 -11.1 -9.4
Employees (Sept 30)  • Carbon Steel	44,013 30,618	43,777 30,368	-236 -250	-0.5 -0.8
Stainless Steel     * excl. EWK ** incl. NGO-Elect	11,811	12,201	-250 390 rip for NGO-EI	3.3

#### Steel

- Steel market in 2005 characterized by further production growth (China, India) and inventory cycle-driven demand weakness as well as import pressure in certain markets (NAFTA, Western Europe)
- Increase in contract prices due to cost pressure from the raw materials side whereas spot prices declined from mid-2005
- Production cuts in the NAFTA region and Europe to rebalance supply and demand;
   ThyssenKrupp underutilized carbon steel production by around 800,000 tons and 120,000 tons at Stainless up to the end of fiscal 2004/05
- Crude steel production at ThyssenKrupp Steel at 16.5 million tons - almost at prior year level
- Recent pick-up in demand in conjunction with normalization of customers' inventories and price increases will further expand the business
- Carbon steel market much more disciplined than the stainless steel market

### **ThyssenKrupp**



## Segment Overview - Steel (III)

#### Steel

#### **Carbon Steel**

- Sales increase price related rather then volumerelated; full-year average prices up 23% due to contract business at ThyssenKrupp Stahl, weaker markets led to decline in spot prices in mid-2005; pleasing development at all other business units; orders lower at Tailored Blanks
- Repeated improvement in EBT with ThyssenKrupp Stahl as main contributor; higher average revenues and continued performanceenhancement measures buffered rising costs for raw materials and lower volumes
- Medium-wide strip, non-grain-oriented steel, service centers and cold room business with significant improvements; tinplate products and tailored blanks weaker than prior year period
- Even in a less dynamic steel market, again clear increase in EBT and EVA; ROCE well above target of 12%

#### **Stainless Steel**

- Sales increase due to higher base prices (first half of fiscal year) and higher surcharges (alloys, scrap); shipments down reflecting weaker demand as well as production cutbacks for coldrolled strip; nickel base alloys with strong rise in sales due to higher volumes and prices
- Decline in earnings due to sharp fall in base prices and rising material costs especially for alloys; costreduction and efficiency enhancement programs bolstering German activities; nickel base alloys with significant earnings increase
- Mexinox with stable earnings; Terni and SKS suffering from restructurings, production cutbacks (Italy) and inventory write-downs due to a substantial fall in base prices (China)

**Special Materials** (redundant starting fiscal 2005/06)

 Profit achieved after clear loss in the previous year, only made by German and French grain-oriented electrical steel activities



## **Segment Overview – Capital Goods (I)**

#### **Automotive**

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Order intake	€m	7,250	7,890	640	8.8
Sales	€m	7,247	7,627	380	5.2
EBITDA	€m	606	379	-227	-37.5
EBIT	€m	300	90	-210	-70.0
EBT	€m	260	49	-211	-81.2
CE* ave	e. €m	3,146	3,145	-1	0.0
ROCE*	%	12.7	5.0	-7.7%-р.	-60.6
EVA*	€m	100	(141)	-241	-
Capex	€m	439	461	22	5.0
D/A	€m	306	289	-17	-5.6
FCF	€m	159	(53)	-212	-
Employees(Se	-	-	42,541	402	1.0
* incl. discontinued operations					

- Higher order intake and sales reflecting a generally improved market environment with higher volumes (new model and plant launches) and increased business (system business, foundries, car/truck crankshafts)
- Excluding €/US\$ exchange rate effects, order intake and sales would have been 10.8% and 7.3% higher respectively
- EBT burdened by €28 million impairment loss for Detroit plant
- Body & Chassis NA: Rise in profits at foundries (better workloads, passing on scrap price increases) but continuing low productivity at stamping plants; Body & Chassis EU/AP/LA with lower earnings compared to last year caused by weaker performance and special items (Rover insolvency, withdrawal from Valmet); Powertrain again main contributor to income
- Restructuring of North American business continued with sale of TK Stahl Company; ROCE and EVA negatively impacted by impairment charge





## **Segment Overview – Capital Goods (II)**

### **Technologies**

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Order intake	€m	4,770	5,514	744	15.6
Sales	€m	4,083	5,687	1,604	39.3
EBITDA	€m	151	245	94	62.3
EBIT	€m	52	109	57	+
EBT	€m	88	172	84	95.5
CE* ave	. €m	572	936	364	63.6
ROCE*	%	14.7	(3.7)	-18.4%-p.	-
EVA*	€m	27	(128)	-155	-
Capex	€m	159	411	252	+
D/A	€m	99	136	37	37.4
FCF	€m	316	536	220	69.6
Employees(Se * incl. discontinued	•		27,449	5,469	24.9

- Rise in order intake and sales driven by increased foreign demand from engineering sector (cement plants, mining/handling and construction equipment) and several shipbuilding orders/billings; order book up 60% from a year earlier
- EBT almost doubled: Mechanical Engineering again with highest contribution; profit at Marine Systems significantly improved with positive contribution from HDW group; Plant Technology negatively impacted by fair-value recognition of currency hedges and higher project cost
- ROCE and EVA negatively impacted by disposal loss (MetalCutting), excluding this effect: ROCE 26%, EVA €151 million
- Portfolio optimization completed and realization of targeted organizational structure of 3 business units: Plant Technology, Marine Systems and Mechanical Engineering
- Capex higher due to HDW acquisition; increase in FCF and employees due to inclusion of HDW group





## **Segment Overview – Capital Goods (III)**

#### **Elevator**

3,767 3,569 447 395	2004/05 4,151 3,773 418	Change 384 204	Change in % 10.2 5.7	
3,569	3,773 418	204	5.7	
447	418			
		-29		
395			-6.5	
	368	-27	-6.8	
370	352	-18	-4.9	
1,709	1,752	43	2.5	
23.7	21.6	-2.1%-p.	-8.9	
250	220	-30	-12.0	
214	119	-95	-44.4	
52	50	-2	-3.8	
99	606	507	+	
Employees(Sept 30) 31,699 34,151 2,452 7.7 Elevator continued all operations.				
	1,709 23.7 250 214 52 99	1,709 1,752 23.7 21.6 250 220  214 119 52 50 99 606  31,699 34,151	1,709	

- Market environment characterized by intensive competition, rise in starting material prices and negative €/US\$ exchange rate effects
- Despite this, growth in order intake and sales; main order increase at Americas and Southern Europe/Africa/Middle East business units following new installation and project orders (Dubai, Barcelona Metro); major rise in sales at Accessibility business unit due to expansion of activities
- Excluding €/US\$ exchange rate effects, order intake and sales would have been 11.9% and 7.3% higher respectively
- Profits at all business units, bolstered by process optimizations, efficiency gains and initiatives ("Global Service Strategy"); Accessibility business unit with clear improvement following expansion of market position
- Successful market launch of "Spirit" (machine room-less elevator) in Europe underpinning innovative strength
- Increase in FCF due to internal reallocations.





## **Segment Overview – Services**

#### **Services**

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Order intake	€m	11,437	12,473	1,036	9.1
Sales	€m	11,306	12,504	1,198	10.6
EBITDA	€m	409	541	132	32.3
EBIT	€m	288	429	141	49.0
EBT	€m	251	380	129	51.4
CE* ave	. €m	2,725	2,677	-48	-1.8
ROCE*	%	12.9	14.6	1.7%-p.	13.2
EVA*	€m	105	150	45	42.9
Capex	€m	147	190	43	29.3
D/A	€m	121	112	-9	-7.4
FCF	€m	230	385	155	67.4
Employees(Se	pt 30)	33,211	34,835	1,624	4.9
* incl. discontinued	d operat	ions			

- Favourable pricing conditions for most materials in the first half of the year; weakening of prices especially for carbon steel in the US in the second half
- Rise in sales at all business units and mainly at Materials Services North America; less favourable market conditions offset by expanding business in terms of product/service range and regions
- Largest earnings contribution from Materials Services Europe mainly due to continuing high price levels; major improvement at Industrial Services on the back of pleasing foreign demand and business development efforts; Special Products again very strong
- Overall clear increase in EBT and EVA;
   ROCE above target of 14%
- Business activities further streamlined with sale of two smaller entities
- Strong focus on further managing the net working capital successfully





## **Overview Corporate**

### Split of Corporate EBT

million €

	0007/04	2004/05
	2003/04	2004/05
Corporate center administration	(138)	(135)
Pension expenses	(193)	(183)
Interest expense, net	(62)	(55)
Other	17	8
EBT Corporate Headquarters	(376)	(365)
EBT Corporate Real Estate	(19)	(29)
Total	(395)	(394)

- The result of Corporate stood at €-394 million, level with the prior year
- Pension expenses decreased due to maturity of corporate schemes
- Net interest expense decreased due to the development of net debt, mainly resulting from the disposal gain of Real Estate
- Following the sale of Residential Real Estate,
   Corporate also includes Corporate Real Estate
   Management



# **Successful Disposal Program**

	Number of Entities	Sales (annual)	EBT (annual)	Net Financial Debt*	Pension Obligations	Employees
Fiscal year 2002/03	12**	€919 m	€1 m	€242 m	€19 m	4,529
Fiscal year 2003/04	9	€1,458 m	€(8) m	€263 m	€160 m	8,125
Fiscal year 2004/05	8	€1,981 m	€119 m	€348 m	€234 m	9,742
Total	29	€4,358 m	€112 m	€853 m <sup>***</sup>	€413 m <sup>***</sup>	22,396
Subsequent events	4	€333 m	€(11) m	€113 m***	€25 m***	1,600

<sup>\*</sup> when company was disposed of \*\* incl. non-consolidated entities \*\*\* as on last reporting date when deal was announced



# **Discontinuing Mainly Low Performing Operations**

	Sales		Incom discontinued	e from   operations*
million €	2003/04	2004/05	2003/04	2004/05
Steel	1,119	406	5	(58)
Automotive	399	218	16	(6)
Technologies	619	635	(10)	(237)
Services	600	200	23	(59)
Corporate	241	56	40	802
Consolidation	(225)	(66)	0	0
Discontinued operations	2,753	1,449	74	442
Elevator continued all operations.				* net of tax

ThyssenKrupp



## Cleaning up the Balance Sheet – RAG Impairment

- Political environment regarding the coal mining in Germany has worsened significantly
- Therefore full impairment of the investment in RAG at €442 million
- Classified as non-recurring item
- Additional increase by €32 million of accrual for asset retirement obligations stemming from former mining business to reflect a shortened time frame



## **Acquisition of a World Class Asset: HDW**

million €	01.01.2005
Intangible assets	210
Goodwill	964
Property, plant and equipment	249
Financial assets	10
Inventories	359
Trade accounts receivable, net	195
Other assets	126
Marketable securities and cash and cash equivalents	703
Other operating assets incl. deferred income taxes	23
Total assets acquired*	2,839
Accrued pension and similar obligations	167
Other accrued liabilities	479
Financial payables	361
Trade accounts payable	138
Payables from orders in progress (POC)	1,245
Other payables incl. deferred income taxes	134
Total liabilities assumed*	2,524
Minority interest	7
Net assets acquired	308

<sup>\*</sup> Estimated fair values of the assets and liabilities assumed at the date of acquisition

- Newly formed group is managed by ThyssenKrupp Marine Systems AG (TKMS)
- ThyssenKrupp holds 75% in TKMS and will assume industrial management
- The seller (One Equity Partners) received a 25% stake in TKMS plus a payment of €220 million (funded from the cash resources of the new shipyard group)
- This resulted in a total purchase price of €308 million
- Results of HDW group have been consolidated since January 1, 2005
- Net cash taken over €342 million





## **Continuously Conservative on Pension Assessment**

- Internally funded pension obligations previously discounted at a rate of 5.5% (Germany)
- Discount rate adapted to current market rate of 4.0% (Germany)
  - Very conservative valuation approach
- Reduction in discount rate results in corresponding increase in pension obligations
- Peak in pension payments will be reached in 2006/07



## Fiscal Year 2004/2005 – Wrap-up



### **Consolidation concluded**

- Best performance ever:
   Record EBT €1,836 million, ROCE 15.0%, EVA €1,087 million,
   exceeding the very good results of last year
- Balance sheet further strengthened:
   Net financial credit €9 million, gearing -0.1%
- Running a tight ship: Impairment of RAG investment, sale of MetalCutting led to successful completion of the last disposal program

### $\Rightarrow$

### Shifting gears to profitable growth

- Sustainable EBT range of €1.5 billion going forward, excluding major non-recurring effects like restructurings
- Further portfolio optimizations as an ongoing process



## **Financial Calendar 2006**

<ul><li>January 27, 2006</li></ul>	Annual General Meeting (Bochum, Germany)
<ul><li>January 30, 2006</li></ul>	Payment of dividend for fiscal year 2004/05
<ul> <li>January 24, 2006</li> <li>to February 10, 2006</li> </ul>	Quiet Period
<ul><li>February 1, 2006</li></ul>	Virtual Classroom Meeting on IFRS changeover
• February 13, 2006	IFRS Interim Report 1st quarter 2005/06 (Oct to Dec) Conference Call with analysts and investors
<ul> <li>March 14 and 15, 2006</li> </ul>	ThyssenKrupp Field Day: Technologies and Elevator (Hamburg, Germany)
<ul> <li>April 25, 2006</li> <li>to May 11, 2006</li> </ul>	Quiet Period





## Financial Calendar 2006/2007

O May 12, 2006	IFRS Interim Report 2nd quarter 2005/06 (Jan to Mar)
O May 15, 2006	Analysts' and Investors' Meeting (London, UK)
<ul> <li>July 25, 2006</li> <li>to August 10, 2006</li> </ul>	Quiet Period
O August 11, 2006	IFRS Interim Report 3rd quarter 2005/06 (Apr to Jun) Conference Call with analysts and investors
<ul> <li>October 25, 2006</li> <li>to November 30, 2006</li> </ul>	Quiet Period
O December 1, 2006	Annual Press Conference Analysts' and Investors' Meeting
<ul><li>January 19, 2007</li></ul>	Annual General Meeting





## How to Contact ThyssenKrupp Investor Relations

## Institutional Investors and Analysts:

Phone: +49 211 824-36464

Fax: +49 211 824-36467

E-mail: ir@thyssenkrupp.com

Internet: www.thyssenkrupp.com

To be added to the IR mailing list, send us a brief e-mail with your details!





# Agenda

Financials Fiscal Year 2004/2005

Appendix





# **Group Overview (I)**

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Order intake Sales	€m €m	38,823 37,303	42,508 42,064	3,685 4,761	9.5 12.8
EBITDA	€m	3,036	3,452	416	13.7
EBIT	€m	1,683	2,001	318	18.9
EBT	€m	1,477	1,836	359	24.3
Income from continuing operations	€m	830	581	-249	-30.0
EPS from continuing operations	€	1.67	1.17	-0.50	-29.9
Net income	€m	904	1,019	115	12.7
EPS	€	1.81	2.05	0.24	13.3





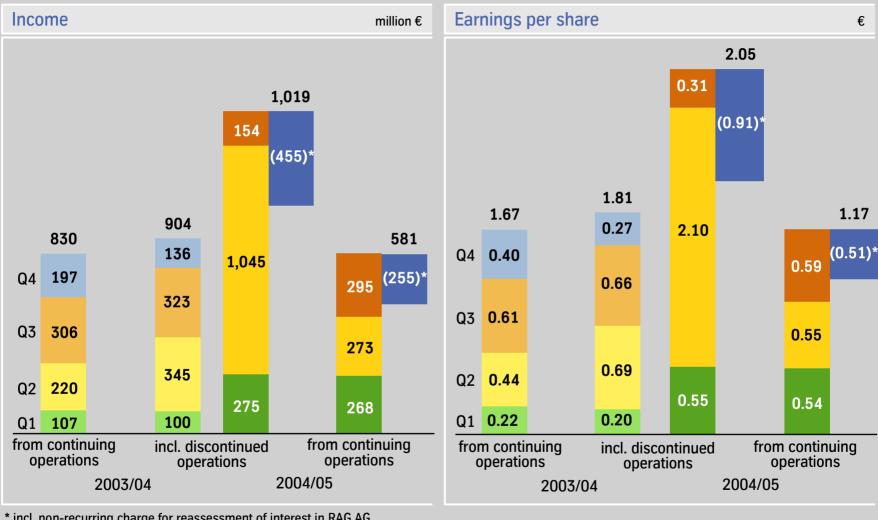
# **Group Overview (II)**

	Fiscal Year			
	2003/04	2004/05	Change	Change in %
Capital employed* ave. €m	18,870	17,994	-876	-4.6
ROCE*	12.0	15.0	3.0%-p.	25.0
EVA* €m	572	1,087	515	90.0
Capex €m	1,734	1,858	124	7.2
Deprec./amort. €m	1,353	1,451	98	7.2
Net cash from				
operating activities €m	2,559	2,183	-376	-14.7
Free cash flow €m	1,580	3,146	1,566	99.1
Employees (Sept 30) * incl. discontinued operations	174,056	183,729	9,673	5.6





# **Group Overview (III)**



<sup>\*</sup> incl. non-recurring charge for reassessment of interest in RAG AG





## **Group Overview – Financial Expense**

Financial expense, net\* million €

	Fiscal Year	
	2003/04	2004/05
Income from equity investments	33	42
Interest expense, net	(218)	(171)
Other financial income/(loss), net	(25)	(14)
Total	(210)	(143)
* incl. discontinued operations		

- Increase in income from equity investments mainly due to discontinuation of GalvaSud and higher income from other equity investments
- Net interest expense decreased primarily due to the decrease in net financial payables





## **Group Overview – Taxes**

### Taxes and tax rate million €

			Fiscal Year	
			2003/04	2004/05
Current income taxes			277	373
incl.:	Germany		22	118
	Foreign		255	255
Deferred taxes			310	362
incl.:	Germany		239	332
	Foreign		71	30
Total			587	735
EBT			1,477	1,836
Tax rate		%	39.7	40.0

### 2004/05:

The income tax rate is within a normal range, taking into account that more than 75% of all ThyssenKrupp production sites are located in countries like Germany and the USA with statutory tax rates of nearly 39% or above.

Some tax benefits, emerging in 2004/05 outside Germany, will reduce the tax rate in future years, when the underlying projects start to generate profits. Because of that, the benefits did not reduce the current tax rate.

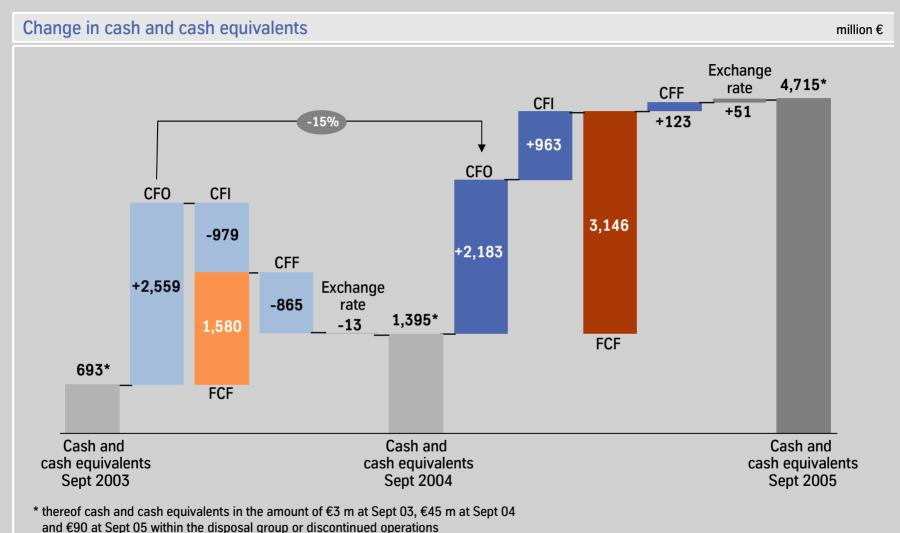
#### 2005/06:

The sound performance of the Group in high tax countries guarantees a stable effective tax rate of 40%.





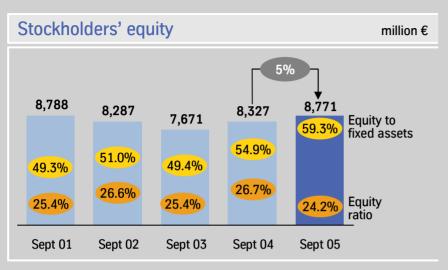
## **Group Overview – Cash Flow Statement**

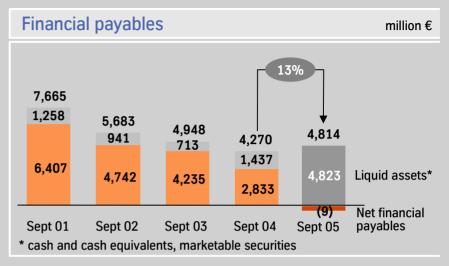


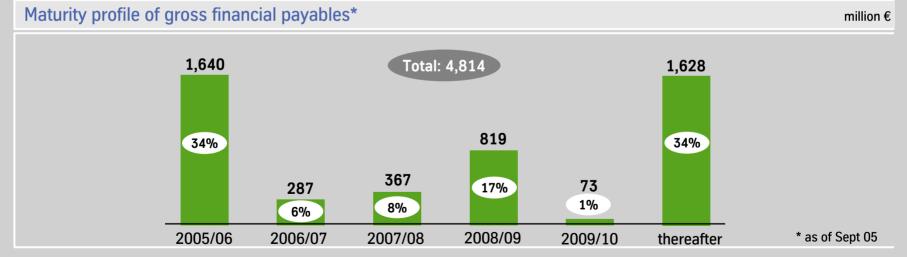
### **ThyssenKrupp**



## **Group Overview – Stockholders' Equity and Financial Payables**









# **Year-on-year Comparison by Segment**

		2003/04						2004/05			
million €	Order intake	Sales	EBITDA	EBIT	EBT		Order intake	Sales	EBITDA	EBIT	EBT
Steel	13,696	13,151	1,727	996	916		14,399	14,752	2,122	1,370	1,302
Automotive	7,250	7,247	606	300	260		7,890	7,627	379	90	49
Technologies	4,770	4,083	151	52	88		5,514	5,687	245	109	172
Elevator	3,767	3,569	447	395	370		4,151	3,773	418	368	352
Services	11,437	11,306	409	288	251		12,473	12,504	541	429	380
Corporate	121	121	(286)	(329)	(395)		119	119	(278)	(339)	(394)
Consolidation	(2,218)	(2,174)	(18)	(19)	(13)		(2,038)	(2,398)	25	(26)	(25)
Group	38,823	37,303	3,036	1,683	1,477		42,508	42,064	3,452	2,001	1,836





# **Segment Overview – Order Intake**

	Fiscal	Year			
million €	2003/04	2004/05	Change	Change in %	Change in % excluding €/US\$ exchange rate effects
Steel	13,696	14,399	703	5.1	5.5
Automotive	7,250	7,890	640	8.8	10.8
Technologies	4,770	5,514	744	15.6	16.0
Elevator	3,767	4,151	384	10.2	11.9
Services	11,437	12,473	1,036	9.1	10.0
Corporate	121	119	-2	-1.7	
Consolidation	(2,218)	(2,038)	180	8.1	
Group	38,823	42,508	3,685	9.5	10.4





# **Segment Overview – Sales**

	Fisca	l Year			
million €	2003/04	2004/05	Change	Change in %	Change in % excluding €/US\$ exchange rate effects
Steel	13,151	14,752	1,601	12.2	12.5
Automotive	7,247	7,627	380	5.2	7.3
Technologies	4,083	5,687	1,604	39.3	39.8
Elevator	3,569	3,773	204	5.7	7.3
Services	11,306	12,504	1,198	10.6	11.5
Corporate	121	119	-2	-1.7	
Consolidation	(2,174)	(2,398)	-224	-10.3	
Group	37,303	42,064	4,761	12.8	13.8





# **Segment Overview – EBT**

	Fiscal Year									
million €	2003/04	2004/05	Change	Change in %	Change in % excluding €/US\$ exchange rate effects					
Steel	916	1,302	386	42.1	42.5					
Automotive	260	49	-211	-81.2	-81.6					
Technologies	88	172	84	95.5	94.8					
Elevator	370	352	-18	-4.9	-3.6					
Services	251	380	129	51.4	52.6					
Corporate	(395)	(394)	1	0.3						
Consolidation	(13)	(25)	-12	-92.3						
Group	1,477	1,836	359	24.3	24.9					





# **Segment Overview – Net Financial Payables**

million €	Sept 2004	Sept 2005	Change	Change in %
Steel	1,568	1,203	-365	-23.3
Automotive	1,107	1,258	151	13.6
Technologies	(1,206)	(2,078)	-872	-72.3
Elevator	463	(5)	-468	-
Services	818	483	-335	-41.0
Corporate	83	(870)	-953	-
Group	2,833	(9)	-2,842	-





# **Segment Overview – Capital Expenditure, Depreciation and Free Cash Flow**

#### **Capital Expenditure**

	Fiscal	Year
million €	2003/04	2004/05
Steel	729	753
Automotive	439	462
Technologies	159	411
Elevator	214	119
Services	147	190
Corporate/ Consolidation	46	(77)
Group	1,734	1,858

#### **Depreciation**

	Fiscal Year						
million €	2003/04	2004/05					
Steel Automotive Technologies	731 306 99	752 289 136					
Elevator	52	50					
Services	121	112					
Corporate/ Consolidation	44	112					
Group	1,353	1,451					

#### Free Cash Flow

	Fiscal Year						
million €	2003/04	2004/05					
Chaol							
Steel	794	555					
Automotive	159	(53)					
Technologies	316	536					
Elevator	99	606					
Services	230	385					
Corporate/							
Consolidation	(18)	1,117					
Group	1,580	3,146					





## **Segment Overview by Quarter – Order Intake**

		2003	3/04		2004/05			
million €	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4
Steel	3,201	3,937	3,366	3,192	3,385	3,664	3,695	3,655
Automotive	1,641	1,869	1,892	1,848	1,819	1,886	2,088	2,097
Technologies	1,326	1,168	909	1,367	1,551	1,688	1,029	1,246
Elevator	939	918	1,004	906	1,002	1,071	1,031	1,047
Services	2,380	2,737	3,147	3,173	3,171	3,108	3,115	3,079
Corporate	32	27	22	40	29	28	24	38
Consolidation	(556)	(653)	(511)	(498)	(513)	(579)	(491)	(455)
Group	8,963	10,003	9,829	10,028	10,444	10,866	10,491	10,707





## **Segment Overview by Quarter – Sales**

		2003	3/04		2004/05			
million €	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4
Steel	2,805	3,389	3,526	3,431	3,435	3,645	3,996	3,676
Automotive	1,639	1,876	1,890	1,842	1,767	1,892	2,020	1,948
Technologies	909	970	1,015	1,189	1,107	1,403	1,558	1,619
Elevator	875	834	887	973	876	865	942	1,090
Services	2,370	2,638	3,158	3,140	3,144	3,039	3,291	3,030
Corporate	32	27	22	40	29	28	24	38
Consolidation	(478)	(545)	(554)	(597)	(636)	(607)	(640)	(515)
Group	8,152	9,189	9,944	10,018	9,722	10,265	11,191	10,886





## **Segment Overview by Quarter – EBITDA**

		200	3/04			2004/05			
million €	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4	
Steel	323	454	541	409	539	541	593	449	
Automotive	114	150	167	175	89	103	122	65	
Technologies	34	16	33	68	60	55	71	59	
Elevator	107	99	112	129	114	85	93	126	
Services	69	89	138	113	137	116	138	150	
Corporate	(70)	(81)	(54)	(81)	(77)	(59)	(86)	(56)	
Consolidation	(6)	0	(5)	(7)	(9)	(7)	9	32	
Group	571	727	932	806	853	834	940	825	





## **Segment Overview by Quarter – EBIT**

		200	3/04		2004/05			
million €	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4
Steel	137	275	369	215	359	371	420	220
Automotive	37	73	93	97	13	26	30	21
Technologies	11	(9)	8	42	35	23	29	22
Elevator	94	87	100	114	101	74	80	113
Services	18	59	130	81	111	89	108	121
Corporate	(75)	(90)	(81)	(83)	(85)	(67)	(95)	(92)
Consolidation	(5)	(1)	(4)	(9)	(9)	(7)	(3)	(7)
Group	217	394	615	457	525	509	569	398





## **Segment Overview by Quarter – EBT**

	2003/04			2004/05				
million €	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4
Steel Carbon Steel Stainless Steel	118 81 44	254 202 76	346 195 165	198 130 100	344 228 116	352 261 102	405 309 75	201 204 (11)
Automotive	29	63	84	84	5	15	19	10
Technologies	19	2	16	51	49	36	45	42
Elevator	87	80	94	109	97	70	77	108
Services	28	52	100	71	99	76	97	108
Corporate	(91)	(99)	(97)	(108)	(111)	(80)	(108)	(95)
Consolidation	(5)	(1)	(3)	(4)	(10)	(6)	(4)	(5)
Group	185	351	540	401	473	463	531	369





## **Value Indicators by Segment**

	Capital Employed*/**	WACC in %	Target ROCE	_	CE**		EVA** in million €	
	in million €	2003/04 and 2004/05	in %	2003/04	2004/05	2003/04	2004/05	Change
Group	17,994	9.0	12.0	12.0	15.0	572	1,087	515
thereof								
Steel	8,804	10.0	12.0	12.6	16.0	226	526	300
Automotive	3,145	9.5	17.0	12.7	5.0	100	(141)	-241
Technologies	936	10.0	15.0	14.7	(3.7)***	27	(128)	-155
Elevator	1,752	9.0	18.0	23.7	21.6	250	220	-30
Services	2,677	9.0	14.0	12.9	14.6	105	150	45
* average 2004/05			ahaya ta	erget ROCE	ahaya WAC	C helow tard	ot DOCE	helow WACC

<sup>\*\*</sup> incl. discontinued operations





<sup>\*\*\*</sup> impacted by disposal loss of MetalCutting

above target ROCE \_\_\_ above WACC, below target ROCE

below WAC

## **Segment Overview by Business Unit (I)**

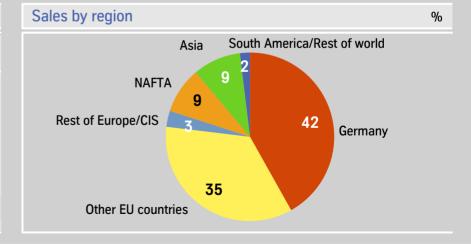
#### Steel

Order intake			million €
	2003/04	2004/05	Change in %
Carbon Steel Stainless Steel Special Materials Consolidation	8,839 5,068 321 (532)	8,791 5,573 468 (433)	-0.5 10.0 45.8 18.6
Total	13,696	14,399	5.1

Sales			million €
	2003/04	2004/05	Change in %
Carbon Steel Stainless Steel Special Materials	8,387 4,990 321	9,291 5,568 387	10.8 11.6 20.6
Consolidation	(547)	(494)	9.7
Total	13,151	14,752	12.2

#### **Employees**

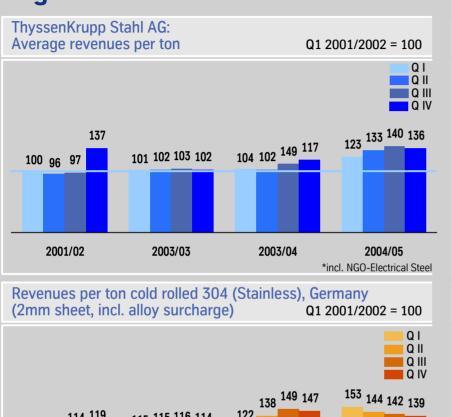
	2003/04	2004/05	Change in %
Carbon Steel	30,618	30,368	-0.8
Stainless Steel	11,811	12,201	3.3
Special Materials	1,469	1,101	-25.1
ThyssenKrupp Steel AG	115	107	-7.0
Total	44,013	43,777	-0.5



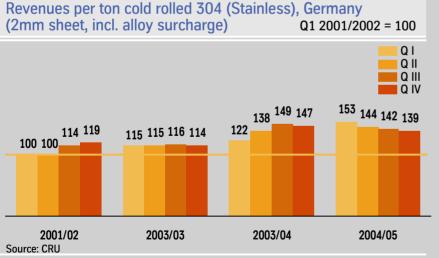
### ThyssenKrupp

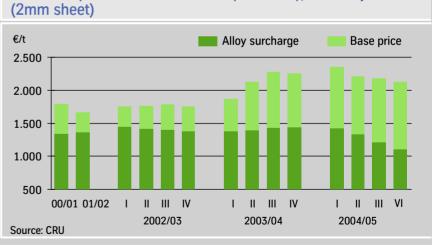


### Segment Overview Steel: Revenues per Ton and Steel Prices









Revenues per ton cold rolled 304 (Stainless), Germany





## **Segment Overview by Business Unit (II)**

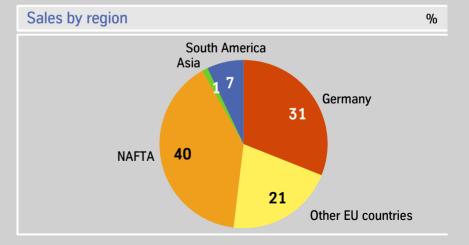
#### **Automotive**

Order intake			million €
	2003/04	2004/05	Change in %
Body & Chassis (North America) Body & Chassis (Europe/Asia Pacific/Latin America) Powertrain (Global) Consolidation	2,223 2,925 2,132 (30)	2,307 3,221 2,397 (35)	3.8 10.1 12.4 -16.7
Total	7,250	7,890	8.8

Sales			million €
	2003/04	2004/05	Change in %
Body & Chassis (North America) Body & Chassis (Europe/Asia Pacific/Latin America) Powertrain (Global)  Consolidation	2,223 2,981 2,073 (30)	2,307 2,995 2,356 (31)	3.8 0.5 13.7 -3.3
Total	7,247	7,627	5.2

 	 /ees

	2003/04	2004/05	Change in %
Body & Chassis (North America)	9,416	9,668	2.7
Body & Chassis (Europe/Asia Pacific/Latin America)	17,435	16,892	-3.1
Powertrain (Global)	15,125	15,812	4.5
ThyssenKrupp Automotive AG	163	169	3.7
Total	42,139	42,541	1.0



### ThyssenKrupp



### **Segment Overview by Business Unit (III)**

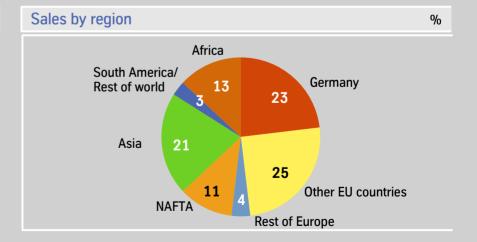
#### **Technologies**

Order intake			million €
	2003/04	2004/05	Change in %
Plant Technology Marine Systems Mechanical Engineering Transrapid Consolidation	2,310 754 1,689 15	2,168 1,402 1,890 55	-6.1 85.9 11.9 +
Total	4,770	5,514	15.6

Sales			million €
	2003/04	2004/05	Change in %
Plant Technology Marine Systems Mechanical Engineering Transrapid Consolidation	1,673 773 1,541 82	2,246 1,663 1,773 21 (16)	34.2 + 15.1 -74.4
Total	4,083	5,687	39.3

#### **Employees**

	2003/04	2004/05	Change in %
Plant Technology Marine Systems Mechanical Engineering Transrapid ThyssenKrupp Technologies AG	6,541 3,050 11,812 215 362	6,958 8,789 11,215 200 287	6.4 + -5.1 -7.0
Total	21,980	27,449	24.9



### Thys sen Krupp



## **Segment Overview by Business Unit (IV)**

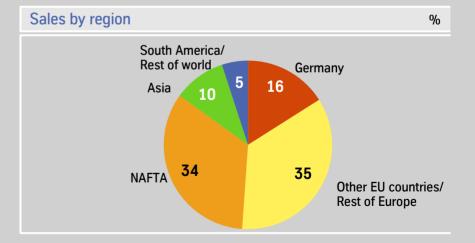
#### **Elevator**

Central/Eastern/Northern Europe 1,220 Americas 1,470 Southern Europe/Africa/Middle East 470 Asia/Pacific 413 Escalators/Passenger Boarding Bridges 253		million €
Americas 1,470 Southern Europe/Africa/Middle East 470 Asia/Pacific 413 Escalators/Passenger Boarding Bridges 253	2004/05	Change in %
Accessibility 122 Consolidation (181) Total 3,767	1,246 1,676 642 443 226 132 (214) 4,151	2.1 14.0 36.6 7.3 -10.7 8.2 -18.2

Sales			million €
	2003/04	2004/05	Change in %
Central/Eastern/Northern Europe Americas Southern Europe/Africa/Middle East Asia/Pacific Escalators/Passenger Boarding Bridges Accessibility Consolidation	1,163 1,377 471 399 230 120 (191)	1,209 1,485 498 419 247 134 (219)	4.0 7.8 5.7 5.0 7.4 11.7
Total	3,569	3,773	5.7

#### **Employees**

	2003/04	2004/05	Change in %
Central/Eastern/Northern Europe Americas Southern Europe/Africa/Middle East Asia/Pacific Escalators/Passenger Boarding Bridges Accessibility	9,968 11,984 4,456 3,037 1,469 696	9,955 12,762 4,908 4,251 1,439 736	-0.1 6.5 10.1 40.0 -2.0 5.7
ThyssenKrupp Elevator AG	89	100	12.4
Total	31,699	34,151	7.7



### ThyssenKrupp



## **Segment Overview by Business Unit (V)**

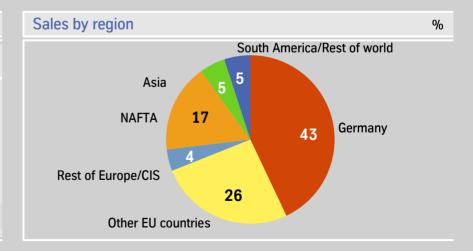
#### Services

Order intake milli				
	2003/04	2004/05	Change in %	
Materials Services Europe Materials Services North America Industrial Services Special Products	5,270 1,499 1,305 3,397	5,796 1,779 1,384 3,548	10.0 18.7 6.1 4.4	
Consolidation	(34)	(34)	0.0	
Total	11,437	12,473	9.1	

Sales million e				
	2003/04	2004/05	Change in %	
Materials Services Europe Materials Services North America Industrial Services Special Products	5,256 1,499 1,318 3,261	5,773 1,779 1,392 3,598	9.8 18.7 5.6 10.3	
Consolidation	(28)	(38)	-35.7	
Total	11,306	12,504	10.6	

#### **Employees**

	2003/04	2004/05	Change in %
Materials Services Europe Materials Services North America Industrial Services Special Products	9,590 1,833 20,313 1,241	9,739 2,021 21,656 1,189	1.6 10.3 6.6 -4.2
ThyssenKrupp Services AG	234	230	-1.7
Total	33,211	34,835	4.9



### ThyssenKrupp



### **ThyssenKrupp Pension Obligations**

Accrual-backed (unfunded) pension obligations

mainly in Germany

2005 2004 PBO: €6,510 million €5,919 million

Financed by accruals (covered by fixed assets)

"Internal funding"

Funded pension obligations

mainly in the UK/USA

2005 2004 PBO: €2,502 million €2,052 million

Financed by fund assets

"External funding"

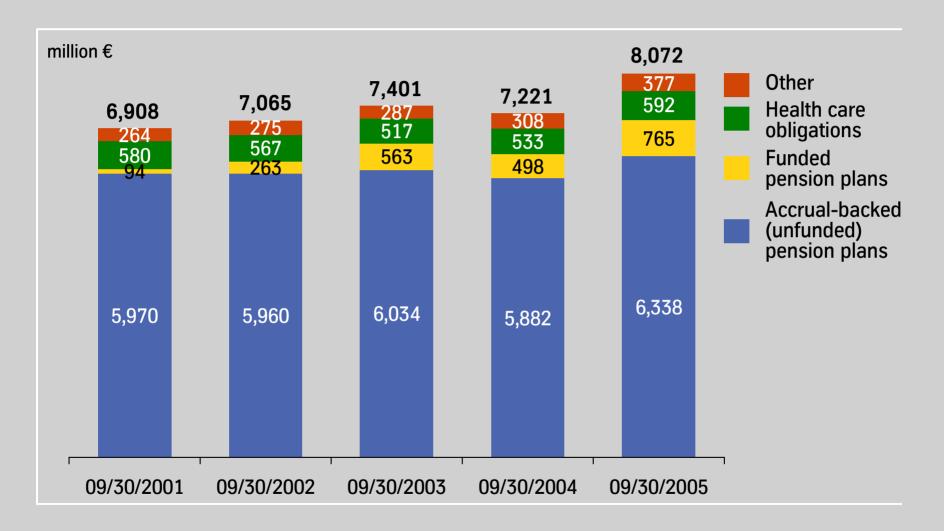


Two different systems





### **Accrued Pension and Similar Obligations (I)**







# **Accrued Pension and Similar Obligations (II)**

	09/30/2004	09/30/2005	
Accrual-backed (unfunded) pension plans	€5,882 m	€6,338 m	
Funded pension plans	€498 m	€765 m	
Accrued pension obligations	€6,380 m	€7,103 m	
Accrued health care obligations	€533 m	€592 m	
Partial retirement agreement	€169 m	€196 m	
Social plans	€29 m	€43 m	
Other pension-related obligations	€110 m	€138 m	
Total	€7,221 m	€8,072 m	





# **Accrued Pensions by Segment**

	09/3	0/2004	09/30	0/2005
by segment	€ million	0/0	€ million	%
Steel	1,267	20	1,487	21
Automotive	668	10	883	13
Technologies	844	13	1,130	16
Elevator	124	2	150	2
Services	438	7	457	6
Corporate	3,039	48	2,996	42
Total	6,380	100	7,103	100



## **Accrual-backed (Internally Funded) Pension Plans**

	2003/2004	2004/2005
<ul> <li>Net pension expense (personnel expense)         of which         Interest cost         Service cost</li> </ul>	€393 m €297 m €56 m	€382 m €304 m €53 m
<ul> <li>Total pension payments of which in Germany</li> </ul>	€434 m €416 m	€421 m €407 m

	2004	2005
<ul> <li>Plans valued effective</li> </ul>	06/30	06/30
o PBO	€5,919 m	€6,510 m
<ul> <li>Discount rate (weighted)</li> </ul>	5.42%	3.95%



### **Externally Funded Pension Plans**

20	003/2004	2004/2005
<ul> <li>Net pension expense (personnel expense) of which Interest costs</li> </ul>	€69 m	€89 m
Service costs Exp. return on plan assets	€60 m	€66 m €-126 m
<ul> <li>Total pension payments of which</li> </ul>	€132 m	€133 m
in USA	€84 m	€82 m

	2004	2005
Valued effective	06/30	06/30
PBO funded pension plans	€2,052 m	€2,502 m
Expected return on plan ass	sets 7.73%	7.73%
Discount rate	6.07%	5.04%
Fair value of plan assets	€1,537 m	€1,722 m
	PBO funded pension plans  Expected return on plan ass  Discount rate	Valued effective 06/30  PBO funded pension plans €2,052 m  Expected return on plan assets 7.73%  Discount rate 6.07%

The increase in plan assets helped to reduce the negative effect of the increased PBO to the funded status. The accrued pension liabilities increased from €498 million in 2004 to €765 million in 2005.



### **Health Care and Other Pension-Related Obligations**

Health care obligations							
	2003/2004	2004/2005					
<ul> <li>US and Canadian plans</li> </ul>	€533 m	€592 m					
<ul> <li>Net expense of which interest cost</li> </ul>	€93 m €53 m	€90 m €53 m					
of which service cost	€19 m	€15 m					
<ul> <li>Payments for health care obligations</li> </ul>	€51 m	€51 m					

0	PBO increased by €315 million to €1,206 million in 2005				
	and decreased by €117 million to €891 million in 2004.				
	The main reasons for the decrease were:				
	Change in interest rate, medical act, currency changes				

Accrued liability increased by €59 million

Other	pension-related	obligations
-------	-----------------	-------------

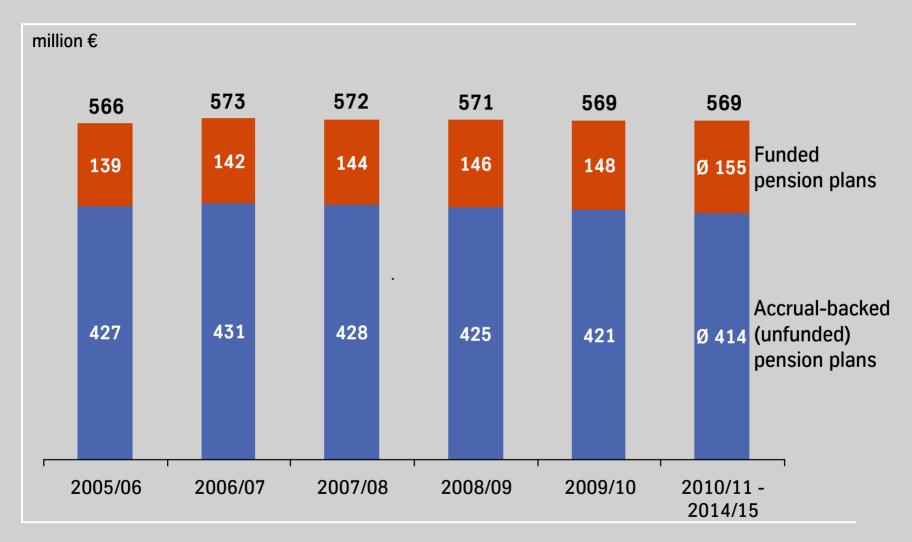
2	nη	<b>7</b> /	2	വ	1	20	NΛ	12	nn	5
Z	w	J/	ΖI	UU	4	ZU	U4.	ızı	UU.	•1

0	Liability accrued for other pension-related obligations consisting mainly of:	€308 m	€377 m
	<ul> <li>Partial/early retirement</li> </ul>	€169 m	€196 m
	<ul> <li>Termination benefits</li> </ul>	€29 m	€43 m
	<ul> <li>Pensionssicherungsverein</li> </ul>	€51 m	€54 m
	<ul> <li>Pension-related obligations France</li> </ul>	€23 m	€25 m

O Expense €150 m €128 m



### **Pension Payments Forecast**







#### **Disclaimer**

In this presentation all figures related to the income statement refer to continuing operations unless otherwise stated.

This presentation contains certain statements that are neither reported financial results nor other historical information. These statements are forward-looking statements and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. Many of these risks and uncertainties relate to factors that are beyond ThyssenKrupp's ability to control or estimate precisely, such as future market and economic conditions, the behavior of other market participants, the ability to successfully integrate acquired businesses and achieve anticipated synergies and the actions of government regulators. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this presentation. ThyssenKrupp does not undertake any obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of these materials.

